MANITOBA CHORAL ASSOCIATION INC. Financial Statements Year Ended August 31, 2024

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INDEPENDENT AUDITOR'S REPORT

To the Members of Manitoba Choral Association Inc.

Opinion

We have audited the financial statements of Manitoba Choral Association Inc. (the "Association"), which comprise the statement of financial position as at August 31, 2024, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at August 31, 2024, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Matter

Budget information is presented in the statement of revenues and expenditures for information purposes only and has not been subject to audit.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Independent Auditor's Report to the Members of Manitoba Choral Association Inc. (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Winnipeg, Manitoba February 25, 2025

CHARTERED PROFESSIONAL ACCOUNTANTS

Statement of Financial Position August 31, 2024

		(2023 (Restated)	
ASSETS				
CURRENT				
Cash	\$	81,532	\$	102,469
Term deposits		-		47,639
Accounts receivable		57,730		26,064
Inventory		7,312		6,796
Goods and services tax recoverable		976		1,771
Prepaid expenses		2,755		5,929
		150,305		190,668
LONG TERM INVESTMENTS (Note 3)		45,387		-
	\$	195,692	\$	190,668
LIABILITIES AND NET ASSETS				
CURRENT				
Accounts payable and accrued liabilities	\$	8,136	\$	28,913
Current portion of long term debt		-		40,000
Employee deductions payable		11,365		2,567
Deferred income (Note 4)		147,376		95,104
		166,877		166,584
NET ASSETS		28,815		24,084
	\$	195,692	\$	190,668

ON BEHALF OF THE BOARD

Director

Robyn Stewart

Director

Statement of Operations Year Ended August 31, 2024

		Budget 2024		Total 2024		2024		Total 2023 (Restated)	
REVENUE									
Manitoba Arts Council grants	\$	65,000	\$	51,125	\$	63,133			
Winnipeg Arts Council grants	•	15,000	•	40,000	·	15,500			
Winnipeg Foundation grants		20,000		20,000		17,000			
Province of Manitoba grants		-		19,344		17,000			
Other grants		47,000		-		1,500			
FCMM grants through MCA		-		3,600		3,600			
Endowment Fund		16,500		16,511		16,507			
Donations		•		•		•			
In-kind		2,500		-		25,550			
Other		17,500		25,795		11,436			
Provincial programs (Note 7)		144,450		95,801		105,948			
Memberships		18,000		17,705		16,110			
Interest income		1,700		3,560		3,582			
Merchandise Income		2,000		3,935		2,620			
Rental Income		200		370		210			
Miscellaneous		250		3,727		2,368			
		350,100		301,473		302,064			
EXPENSES									
Donation In-kind expense		-		-		25,550			
FCMM grant through MCA		-		3,600		3,600			
Fundraising		5,000		9		4,869			
Provincial programs (Note 7)		124,450		82,070		106,270			
Memberships		1,650		846		898			
Advertising & promotions		3,000		-		1,183			
Merchandise		-		2,723		-			
Rent		19,575		18,840		18,515			
Office		9,125		11,267		7,617			
Insurance		3,800		3,436		3,097			
Professional fees		5,500		6,198		5,179			
Capital assets expended		-		4,773		12,124			
Travel & Meetings		12,000		6,649		2,940			
Wages and employee benefits		157,800		151,665		115,136			
Training		5,200		2,249		3,076			
Bad debts		-		-		18			
Bank Charges & Miscellaneous		3,000		2,417		2,415			
		350,100		296,742		312,487			
EXCESS (DEFICIENCY) OF REVENUE OVER									
EXPENSES	\$	-	\$	4,731	\$	(10,423)			

MANITOBA CHORAL ASSOCIATION INC. Statement of Changes in Net Assets Year Ended August 31, 2024

	2024 (Restated)			2023 (Restated)		
NET ASSETS - BEGINNING OF YEAR	\$	24,084	\$	34,507		
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES NET ASSETS - END OF YEAR	<u> </u>	4,731 28,815	\$	(10,423) 24,084		

Statement of Cash Flows Year Ended August 31, 2024

	2024		(2023 Restated)
OPERATING ACTIVITIES				
Excess (deficiency) of revenue over expenses	<u>\$</u>	4,731	\$	(10,423)
Changes in non-cash working capital:				
Accounts receivable		(31,666)		(25,094)
Goods and services tax recoverable		795		(903)
Inventory		(516)		(1,808)
Prepaid expenses		3,174		(3,678)
Accounts payable and accrued liabilities		(20,777)		20,709
Employee deductions payable		8,798		(227)
Deferred income		52,272		11,184
		12,080		183
		16,811		(10,240)
INVESTING ACTIVITIES				
Proceeds of disposal of investment		2,518		33,971
Accrued interest on investment		(266)		(319)
		2,252		33,652
FINANCING ACTIVITY				
Repayment of long term debt		(40,000)		
INCREASE (DECREASE) IN CASH FLOW		(20,937)		23,412
CASH - BEGINNING OF YEAR		102,469		79,057
CASH - END OF YEAR	\$	81,532	\$	102,469

Notes to Financial Statements Year Ended August 31, 2024

PURPOSE OF THE ASSOCIATION

Manitoba Choral Association Inc. (the "Association") is a not-for-profit organization of Manitoba. As a registered charity the Association is exempt from the payment of income tax under Subsection 149(1) of the Income Tax Act.

The Association was instituted for the purposes of promoting, planning and executing choral festivals, programs workshops and providing choral opportunities to singers, directors, and composers throughout Manitoba.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Cash equivalents

Highly liquid investments with maturities of one year or less at date of purchase are classified as cash equivalents.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

Goods and services tax

Contributed materials and services are recoverable at 50% as a rebate. The unrecoverable portion is recorded as an expense with the rebate treated as a receivable.

Capital assets

Capital assets are recorded as expenses in the year they are acquied.

During the year, the Board of Directors decided to record capital assets as expenses in the year they were acquired. The effect of this change in accounting policy is a decrease in capital assets by \$15,683, a decrease in deferred capital contributions by \$13,995, an increase in revenue by \$13,995, an increase in expenses by \$375, and a decrease in investment in capital assets by \$15,308.

Impairment of long lived assets

The Association tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

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Notes to Financial Statements Year Ended August 31, 2024

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition

Manitoba Choral Association Inc. follows the deferral method of accounting for contributions.

Revenue generated from grants and restricted donations are recognized as revenue in the year in which the related expenses are recorded.

Revenue generated from unrestricted provincial programs, donations, membership and other are recognized as revenue when received or receivable, if the amount to be received can be reasonably determined and collection is reasonably assured.

Leases

Leases are classified as either capital or operating leases. At the time the Association enters into a capital lease, an asset is recorded with its related long-term obligation to reflect the acquisition and financing. Rental payments under operating leases are expensed as incurred.

Contributed goods and services

Donated goods and services are recorded when fair value can be reasonably estimated and when the materials and services are used in the normal course of the organization's operations and would otherwise have been purchased.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

3. LONG TERM INVESTMENTS

	Maturity date	rate %	2024	2023
Guaranteed Investment Certificate Term Deposit (Note 9)	June 24, 2026 June 29, 2026	4.70 4.60	\$ 30,266 \$ 15,121	-
			\$ 45,387 \$	-

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Notes to Financial Statements Year Ended August 31, 2024

4.	DEFERRED REVENUE		
		 2024	2023
	Manitoba Arts Council	\$ 53,150	\$ 57,975
	Winnipeg Arts Council	45,000	-
	The Winnipeg Foundation	25,000	20,000
	Foundation for Choral Music in Manitoba	10,000	-
	Membership fees	5,310	3,180
	Other grants	5,000	_
	Program revenues	2,169	373
	MCA Program Bursary fund (formerly PHC Fund)	1,523	1,152
	National Youth Choir	224	2,224
	Government of Manitoba	 -	10,200
		\$ 147,376	\$ 95,104

5. LEASE COMMITMENTS

The Association signed a premises lease agreement for a period of November 1, 2020 to October 31, 2023. The rent during the period will consist of monthly payments of \$1,423 with a 2% increase each year. The lease can be determined with 90 days' written notice.

On March 28, 2019, the Association started leasing its printer for a period of five years and six months at \$497 per quarter plus GST and PST. The printer lease ends in September 2024.

The lease commitments under these arrangements are as follows:

2025 2026	\$ 19,744 19,584
2027	 3,275
	\$ 42,603

Notes to Financial Statements Year Ended August 31, 2024

MANITOBA CHORAL ASSOCIATION ENDOWMENT FUND AND BERT KROEKER SCHOLARSHIP FUND

In 2006, the Association created the "Manitoba Choral Association Endowment Fund" and the "Bert Kroeker Scholarship Fund" (the "Funds"), which are managed under separate agreements with the Winnipeg Foundation.

As the Funds are managed under agreements by the Winnipeg Foundation, Canadian accounting standards for not-for-profit organizations stipulate the Funds do not meet the criteria of an asset and therefore are not recorded on the balance sheet.

Activities relating to each of the "Funds" for the current year were:

	 2024	2023
Endowment fund Opening balance, beginning of year Investment income Disbursements paid to Manitoba Choral Association Administration and investment fees	\$ 353,672 64,728 (16,511) (2,791)	\$ 345,570 27,381 (16,507) (2,772)
	 399,098	353,672
Bert Kroeker scholarship fund Opening balance, beginning of year Investment income Administration and investment fees	\$ 31,208 3,286 (237)	\$ 30,017 1,323 (132)
	 34,257	31,208

Notes to Financial Statements Year Ended August 31, 2024

7.	PROVINCIAL PROGRAMS				
	2024	 Revenue	Expenses	1	Net income (loss)
	ChoralFest Manitoba Sings Workshops Special Projects National youth choir Choral library	\$ 44,183 37,878 3,872 6,860 2,000 1,009	\$ 41,810 34,370 1,934 1,503 2,000 453	\$	2,373 3,508 1,938 5,357 - 556
		\$ 95,802	\$ 82,070	\$	13,732
	2023	 Revenue	Expenses		Net income (loss)
	ChoralFest Manitoba Sings Workshops Special Projects Frances Seaton Choral Composition Competition Beyond Symposium GATHER Choral library	\$ 25,821 35,456 2,990 1 1,000 25,974 13,434 1,272	\$ 37,534 22,745 2,067 - 1,300 21,066 20,395 1,163	\$ 	12,711 923 1 (300) 4,908 (6,961) 109
		\$ 105,948	\$ 106,270	\$	(322)

8. FINANCIAL INSTRUMENTS

The association, as part of its operations, carries a number of financial instruments. It is management's opinion that the association is not exposed to significant interest, currency, credit, liquidity or other price risk arising from these financial instruments except as otherwise disclosed.

9. LINE OF CREDIT

The Association has an operating line of credit of a maximum of \$40,000. The operating line of credit is due on demand, bears interest at bank prime and is secured by term deposits in the amount of \$15,121 (2023 - \$15,096). As of August 31, 2024 the line of credit used was \$nil (2023 - \$nil), and the prime rate was 6.70% (2023 - 7.20%).